Island Press by the Numbers 2013

27  Island Press titles published

141,431  Total print and e-books sold

12.5%  E-books as a percentage of book sales

3,378  Increase in the number of books sold compared to the same week in 2012, as a result of our fall sale

98  Reviews of Island Press books in print and online

32  Book agreements signed for future years

353  Adoptions of Island Press books for use in university courses

37 & 6  Cities (37) and U.S. states (6) that have officially endorsed Urban Street Design Guide

47  Island Press Sustainability Knowledge Network events

18  Languages into which Island Press books are being translated and sold

51  Participants in Conservation Finance Network Boot Camp training courses
With the financial year now officially closed, below we offer a snapshot of Island Press for 2013. We are pleased to note that 77% of spending went directly to publishing and programs that advance our mission.

### Income Profile 2013

- **Earned Revenue**: $2,538,499 (51%)
- **Contributed Revenue**: $2,442,724 (49%)
- **Foundation Grants**: $1,869,600 (38%)
- **Individual Contributions**: $573,124 (11%)
- **Contributed Revenue**: $2,442,724 (49%)

### Expense Profile 2013

- **Publishing & Programs**: $3,479,722 (77%)
- **Management & Administration**: $570,554 (13%)
- **Fundraising**: $444,825 (10%)

For additional financial information please see our website at www.islandpress.org/donate.