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**ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
DECEMBER 31, 2016 AND 2015**

MATTHEWS, CARTER & BOYCE
RESPECT. CONFIDENCE. TRUST.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

TABLE OF CONTENTS

DECEMBER 31, 2016 AND 2015

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Position	2-3
Statements of Activities and Changes in Net Assets	4
Statements of Cash Flows	5
Statements of Functional Expenses	6-7
Notes to Financial Statements	8-14



INDEPENDENT AUDITORS' REPORT

Board of Directors
Island Press - Center for Resource Economics
Washington, DC

We have audited the accompanying financial statements of Island Press - Center for Resource Economics (the Center), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Island Press - Center for Resource Economics as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Fairfax, Virginia
May 10, 2017

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

	December 31, 2016			December 31, 2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
ASSETS						
CURRENT ASSETS						
Cash and cash equivalents	\$ 562,574	\$ 637,567	\$ 1,200,141	\$ 1,047,070	\$ 847,132	\$ 1,894,202
Grants and contributions receivable	20,670	1,240	21,910	-	953,008	953,008
Accounts receivable, net	328,433	-	328,433	514,346	-	514,346
Inventory, net	1,121,093	-	1,121,093	1,080,583	-	1,080,583
Prepublication costs	63,069	-	63,069	49,059	-	49,059
Royalty advances, net	263,735	-	263,735	234,459	-	234,459
Other current assets	141,932	-	141,932	151,969	-	151,969
Total Current Assets	<u>\$ 2,501,506</u>	<u>\$ 638,807</u>	<u>\$ 3,140,313</u>	<u>\$ 3,077,486</u>	<u>\$ 1,800,140</u>	<u>\$ 4,877,626</u>
PROPERTY AND EQUIPMENT, NET	<u>37,953</u>	<u>-</u>	<u>37,953</u>	<u>51,471</u>	<u>-</u>	<u>51,471</u>
TOTAL ASSETS	<u><u>\$ 2,539,459</u></u>	<u><u>\$ 638,807</u></u>	<u><u>\$ 3,178,266</u></u>	<u><u>\$ 3,128,957</u></u>	<u><u>\$ 1,800,140</u></u>	<u><u>\$ 4,929,097</u></u>

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS

STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2016 AND 2015

	December 31, 2016			December 31, 2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts payable and accrued expenses	\$ 125,571	\$ -	\$ 125,571	\$ 121,905	\$ -	\$ 121,905
Accrued payroll and related liabilities	206,859	-	206,859	219,721	-	219,721
Royalties payable	110,602	-	110,602	163,200	-	163,200
Deferred rent, current portion	2,768	-	2,768	2,768	-	2,768
Total Current Liabilities	<u>\$ 445,800</u>	<u>\$ -</u>	<u>\$ 445,800</u>	<u>\$ 507,594</u>	<u>\$ -</u>	<u>\$ 507,594</u>
Deferred rent, net of current portion	127,897	-	127,897	124,921	-	124,921
Total Liabilities	<u>\$ 573,697</u>	<u>\$ -</u>	<u>\$ 573,697</u>	<u>\$ 632,515</u>	<u>\$ -</u>	<u>\$ 632,515</u>
NET ASSETS						
Unrestricted						
Board-designated	\$ -	\$ -	\$ -	\$ 499,961	\$ -	\$ 499,961
Undesignated	1,965,762	-	1,965,762	1,996,481	-	1,996,481
Temporarily restricted	-	638,807	638,807	-	1,800,140	1,800,140
Total Net Assets	<u>\$ 1,965,762</u>	<u>\$ 638,807</u>	<u>\$ 2,604,569</u>	<u>\$ 2,496,442</u>	<u>\$ 1,800,140</u>	<u>\$ 4,296,582</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 2,539,459</u>	<u>\$ 638,807</u>	<u>\$ 3,178,266</u>	<u>\$ 3,128,957</u>	<u>\$ 1,800,140</u>	<u>\$ 4,929,097</u>

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016			2015		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
REVENUES AND SUPPORT						
Book sales, net of returns	\$ 1,792,551	\$ -	\$ 1,792,551	\$ 2,212,972	\$ -	\$ 2,212,972
Grants and contributions, institutional foundations	222,855	430,470	653,325	192,598	425,747	618,345
Grants and contributions, family foundations and individuals	485,761	117,281	603,042	532,662	111,360	644,022
Interest and other income, net	26,517	-	26,517	9,004	-	9,004
Net assets released from restrictions	1,709,084	(1,709,084)	-	1,327,571	(1,327,571)	-
	<u>1,709,084</u>	<u>(1,709,084)</u>	<u>-</u>	<u>1,327,571</u>	<u>(1,327,571)</u>	<u>-</u>
Total Revenues and Support	<u>\$ 4,236,768</u>	<u>\$ (1,161,333)</u>	<u>\$ 3,075,435</u>	<u>\$ 4,274,807</u>	<u>\$ (790,464)</u>	<u>\$ 3,484,343</u>
EXPENSES						
Program services						
Research and publication	\$ 1,606,761	\$ -	\$ 1,606,761	\$ 1,925,694	\$ -	\$ 1,925,694
Outreach and education	823,780	-	823,780	902,014	-	902,014
Partnership and technical assistance	1,341,439	-	1,341,439	808,570	-	808,570
Supporting services						
General and administrative	564,900	-	564,900	545,667	-	545,667
Fundraising	430,568	-	430,568	426,885	-	426,885
	<u>430,568</u>	<u>-</u>	<u>430,568</u>	<u>426,885</u>	<u>-</u>	<u>426,885</u>
Total Expenses	<u>\$ 4,767,448</u>	<u>\$ -</u>	<u>\$ 4,767,448</u>	<u>\$ 4,608,830</u>	<u>\$ -</u>	<u>\$ 4,608,830</u>
CHANGE IN NET ASSETS	\$ (530,680)	\$ (1,161,333)	\$ (1,692,013)	\$ (334,023)	\$ (790,464)	\$ (1,124,487)
NET ASSETS AT BEGINNING OF THE YEAR	<u>2,496,442</u>	<u>1,800,140</u>	<u>4,296,582</u>	<u>2,830,465</u>	<u>2,590,604</u>	<u>5,421,069</u>
NET ASSETS AT END OF THE YEAR	<u>\$ 1,965,762</u>	<u>\$ 638,807</u>	<u>\$ 2,604,569</u>	<u>\$ 2,496,442</u>	<u>\$ 1,800,140</u>	<u>\$ 4,296,582</u>

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (1,692,013)	\$ (1,124,487)
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Loss from disposal of property and equipment	\$ 1,684	\$ 1,392
Depreciation and amortization	17,640	11,466
Increase (decrease) in allowance for book returns	29,032	(6,940)
Decrease in allowance for doubtful accounts	(3,486)	(68)
Increase (decrease) in allowances for inventory and royalty advances	37,324	(45,103)
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Grants and contributions receivable	931,098	878,492
Accounts receivable	160,367	43,360
Inventory	(58,555)	237,633
Prepublication costs	(14,010)	9,889
Royalty advances	(48,555)	4,378
Other current assets	10,037	11,258
Increase (decrease) in:		
Accounts payable and accrued expenses	3,666	(50,322)
Accrued payroll and related liabilities	(12,862)	(21,490)
Royalties payable	(52,598)	22,100
Deferred rent	2,976	8,525
Total Adjustments	<u>\$ 1,003,758</u>	<u>\$ 1,104,570</u>
Net Cash Used by Operating Activities	<u>\$ (688,255)</u>	<u>\$ (19,917)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	<u>\$ (5,806)</u>	<u>\$ (12,767)</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	<u>\$ (694,061)</u>	<u>\$ (32,684)</u>
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>1,894,202</u>	<u>1,926,886</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u><u>\$ 1,200,141</u></u>	<u><u>\$ 1,894,202</u></u>

There were no non-cash investing or financing activities in 2016 or 2015.

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2016

(With Comparative Totals for 2015)

	Program Services			Supporting Services		Total for the Year Ended December 31, 2016	Total for the Year Ended December 31, 2015	
	Research and Publication	Outreach and Education	Partnership & Technical Assistance	Total Program Services	General and Administrative			Fundraising
Salaries, payroll taxes and employee benefits	\$ 726,037	\$ 336,679	\$ 442,302	\$ 1,505,018	\$ 428,518	\$ 310,805	\$ 2,244,341	\$ 2,123,556
Cost of books sold	737,738	-	-	737,738	-	-	737,738	1,067,222
Professional fees	91	205,159	481,789	687,039	55,358	28,291	770,688	498,560
Promotions	9,919	198,556	74,837	283,312	11,822	11,549	306,683	304,237
Program production	1,861	1,113	96,119	99,093	980	369	100,442	23,183
Occupancy	70,386	64,142	73,893	208,421	30,229	32,702	271,352	275,749
Travel and conferences	36,029	-	140,342	176,371	10,319	29,959	216,649	183,816
Postage and shipping	3,679	423	2,342	6,444	2,701	4,365	13,510	14,152
Supplies	1,667	712	7,288	9,667	5,541	1,288	16,496	16,493
Insurance	17,418	11,299	14,559	43,276	8,104	6,537	57,917	62,428
Telephone	2,476	1,052	1,723	5,251	7,853	1,955	15,059	16,797
Depreciation and amortization	5,441	3,406	4,379	13,226	2,443	1,971	17,640	11,466
Bank charges	1,464	1,086	1,359	3,909	947	689	5,545	7,554
Bad debt expense (recovery)	(7,689)	-	-	(7,689)	-	-	(7,689)	1,435
Sales taxes and other fees/dues	244	153	507	904	85	88	1,077	2,182
Total for the year ended December 31, 2016	\$ 1,606,761	\$ 823,780	\$ 1,341,439	\$ 3,771,980	\$ 564,900	\$ 430,568	\$ 4,767,448	
Total for the year ended December 31, 2015	\$ 1,925,694	\$ 902,014	\$ 808,570	\$ 3,636,278	\$ 545,667	\$ 426,885		\$ 4,608,830

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS - CENTER FOR RESOURCE ECONOMICS

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2015

	Program Services			Total Program Services	Supporting Services		Total for the Year Ended December 31, 2015
	Research and Publication	Outreach and Education	Partnership & Technical Assistance		General and Administrative	Fundraising	
Salaries, payroll taxes and employee benefits	\$ 725,178	\$ 375,869	\$ 304,015	\$ 1,405,062	\$ 413,823	\$ 304,671	\$ 2,123,556
Cost of books sold	1,052,102	-	15,120	1,067,222	-	-	1,067,222
Professional fees	8,643	251,400	179,168	439,211	49,502	9,847	498,560
Promotions	9,716	167,869	109,317	286,902	7,555	9,780	304,237
Program production	2,409	1,606	16,534	20,549	1,094	1,540	23,183
Occupancy	63,916	84,036	50,022	197,974	30,694	47,081	275,749
Travel and conferences	26,343	-	111,124	137,467	11,739	34,610	183,816
Postage and shipping	4,083	918	2,830	7,831	2,820	3,501	14,152
Supplies	1,366	711	4,178	6,255	9,134	1,104	16,493
Insurance	21,803	14,121	9,509	45,433	7,935	9,060	62,428
Telephone	2,586	1,341	1,665	5,592	8,789	2,416	16,797
Depreciation and amortization	3,823	2,663	1,788	8,274	1,491	1,701	11,466
Bank charges	2,001	1,262	1,894	5,157	951	1,446	7,554
Bad debt expense	1,435	-	-	1,435	-	-	1,435
Sales taxes and other fees/dues	290	218	1,406	1,914	140	128	2,182
Total for the year ended December 31, 2015	\$ 1,925,694	\$ 902,014	\$ 808,570	\$ 3,636,278	\$ 545,667	\$ 426,885	\$ 4,608,830

The accompanying notes are an integral part of these financial statements.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 1. **Organization and Significant Accounting Policies**

The Island Press – Center for Resource Economics (the Center – formerly Center for Resource Economics, dba Island Press) was organized in 1978 as a nonprofit corporation under the laws of the state of California to conduct research and educate the public in the area of natural resource conservation and management. In 1984, the Center refocused operations primarily on the publishing and marketing of books related to natural resource conservation and management. In June 1992, the Center was granted an exemption from federal and state income taxes as an independent public charity by the Internal Revenue Service and the state of California Franchise Tax Board, respectively. Currently, the Center is a full-service information provider publishing its own titles, as well as marketing and distributing titles on natural resource management from other publishers.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results may differ from estimates under different assumptions or conditions.

Revenue Recognition

Revenue from book sales is recognized when books are shipped. Book sales are recorded net of estimated returns.

Contributions and grants are accounted for in accordance with the provisions of authoritative guidance issued by the Financial Accounting Standards Board (FASB). Under such guidance, contributions or grants are recognized as revenue when received or pledged.

Noncash contributions are recognized at the fair value of assets received.

Cash Equivalents

The Center considers all highly-liquid instruments with original maturities of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable consist primarily of revenue recognized from book sales for which payments have not yet been received. Accounts receivable are stated at the amount management expects to collect from customers with outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Accounts receivable also include an estimated allowance for book returns.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 1. Organization and Significant Accounting Policies (Continued)

Royalty Advances

Under the terms of their individual publishing contracts, authors may be paid an advance for royalties on sales of their books. As actual sales are made, the royalty advances are reduced by the actual royalties earned. Once the advances are reduced to zero, any additional royalties paid under contract are charged to royalty expense (cost of books sold). An allowance is set up against the royalty advances to estimate any write-offs due to poor sales.

Grants and Contributions Receivable

Contributions are recognized when the donor makes a promise to give to the Center that is in substance, unconditional. Unconditional promises to give due in the next year are reflected as current grants and contributions receivable and are recorded at their net realizable value. Unconditional promises to give, due in subsequent years, are reflected as long-term grants and contributions receivable and are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. No discounts were recorded in 2016 or 2015 since the discount amounts would not have been significant.

Unconditional grants and contributions receivable at December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Receivable in less than one year	\$ 21,910	\$ 953,008
Receivable in two to five years	<u>-</u>	<u>-</u>
Total Grants and Contributions Receivable	<u>\$ 21,910</u>	<u>\$ 953,008</u>

Inventory

Inventory consists of books intended for resale and is stated at the lower of cost (average cost) or net realizable value. Cost of books sold includes plant and manufacturing costs, royalty expenses for books sold, plus write-downs of inventory and royalty advances to net realizable value. Costs related to write-downs of inventory and royalty advances totaled \$131,327 and \$233,875 for the years ended December 31, 2016 and 2015, respectively.

Prepublication Costs

Prepublication costs include plant and manufacturing costs incurred prior to the completion of related books. Editorial costs are expensed as incurred.

Property and Equipment

The Center capitalizes property and equipment additions exceeding \$500. Property and equipment is stated at cost. Depreciation and amortization of property and equipment is computed using the straight-line method over the estimated useful lives of three to five years. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the estimated useful lives of the assets or the term of the related lease.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 1. Organization and Significant Accounting Policies (Continued)

Concentrations of Credit Risk

The Center's assets that are exposed to credit risk consist primarily of cash and cash equivalents, grants and contributions receivable and accounts receivable. Grants and contributions receivable consist primarily of amounts due from nonprofit organizations and individuals. Historically, the Center has not experienced losses related to grants and contributions receivable, and accordingly, an allowance for uncollectible grants and contributions receivable is not considered necessary.

Accounts receivable consist of amounts due from various customers, including retailers and wholesalers. The Center's management reviews the accounts receivable balances as a whole to determine the adequacy of its allowance for doubtful accounts.

The Center maintains cash balances that may at times exceed federally insured limits. Cash balances are maintained at high-quality financial institutions and the Center believes the credit risk related to these cash balances is minimal.

Unrestricted Net Assets

Unrestricted net assets represent unrestricted revenue and expenses and grants or contributions without donor-imposed time or purpose restrictions. These funds are available for the overall operation of the Center, and include both internally-designated and undesignated resources.

The Board of Directors of the Center, through Board action, has at times designated part of the unrestricted fund balance for a specific use. The level of this reserve is set annually. Board designated net assets were \$0 and \$499,961 at December 31, 2016 and 2015, respectively.

Temporarily Restricted Net Assets

The Center reports grants as restricted support if they are received with grantor stipulations, such as time restrictions or restrictions as to the nature of the program that limits the use of the grants. When a grantor restriction expires (i.e., when a stipulated time restriction ends or a purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. If the restriction is fulfilled in the same time period in which the contribution is received, it may be classified as an increase in unrestricted net assets; however, the Center will generally report these amounts initially as an increase in temporarily restricted net assets and show their release to unrestricted net assets when the restrictions are satisfied.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying financial statements. Costs which cannot be specifically identified with a particular function and which benefit more than one functional category are allocated on the basis of the portion of time expended by the staff on the various functions.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 1. Organization and Significant Accounting Policies (Concluded)

Income Taxes

The Center has received a determination letter from the Internal Revenue Service, which approves its status as a not-for-profit organization exempt from income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. The Center is not considered to be a private foundation under the provisions of the Internal Revenue Code.

Uncertainty in income taxes recognized in the Center's financial statements is accounted for in accordance with the provisions of authoritative guidance issued by the FASB. Under this guidance, when tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others may be subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above would be reflected as a liability for unrecognized tax benefits, along with any associated interest and penalties that would be payable to the taxing authorities upon examination. There was no liability for unrecognized tax benefits recognized in the statements of financial position at December 31, 2016 or 2015.

Note 2. Accounts Receivable

Accounts receivable consist of the following at December 31:

	<u>2016</u>	<u>2015</u>
Trade receivables	\$ 465,900	\$ 626,267
Allowance for book returns	(134,208)	(105,176)
Allowance for doubtful accounts	(3,259)	(6,745)
	<u>\$ 328,433</u>	<u>\$ 514,346</u>

Note 3. Inventory

Inventory consists of the following at December 31:

	<u>2016</u>	<u>2015</u>
Books for resale	\$ 1,243,076	\$ 1,184,521
Provision for write-downs	(121,983)	(103,938)
	<u>\$ 1,121,093</u>	<u>\$ 1,080,583</u>

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 4. Royalty Advances

Royalty advances consist of the following at December 31:

	<u>2016</u>	<u>2015</u>
Royalty advances	\$ 479,745	\$ 431,190
Provision for write-downs	<u>(216,010)</u>	<u>(196,731)</u>
	<u>\$ 263,735</u>	<u>\$ 234,459</u>

Note 5. Property and Equipment

Property and equipment consists of the following at December 31:

	<u>2016</u>	<u>2015</u>
Equipment	\$ 61,484	\$ 59,419
Furniture and fixtures	22,634	23,433
Leasehold improvements	<u>24,416</u>	<u>24,416</u>
	\$ 108,534	\$ 107,268
Less: accumulated depreciation and amortization	<u>(70,581)</u>	<u>(55,797)</u>
	<u>\$ 37,953</u>	<u>\$ 51,471</u>

Note 6. Line of Credit

The Center had a line of credit agreement with a bank whereby the Center could borrow up to a maximum of \$500,000. The maximum available under the line of credit was reduced to \$250,000 in September 2016. Borrowings under this line are due on demand, are secured by all of the Center's assets, and bear interest at the bank's prime rate plus 1.00%. The line of credit agreement requires the Center to maintain certain financial covenants. The line's expiration date has been extended to September 13, 2017. The outstanding balance under the line of credit was \$0 at both December 31, 2016 and 2015.

Note 7. Related Party Activities

During the years ended December 31, 2016 and 2015, the Center recorded grants and contributions from employees, directors and their family members as follows:

<u>Year Issued</u>	<u>Type of Grant</u>	<u>Grant Amount</u>
2016	Unrestricted grants and contributions	\$ 320,026
2016	Restricted grants and contributions	\$ 194,888
2015	Unrestricted grants and contributions	\$ 276,077
2015	Restricted grants and contributions	\$ 206,338

There were \$0 of grants and contributions receivable from related parties as of both December 31, 2016 and 2015.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 8. Retirement Plan

The Center maintains the Island Press Defined Contribution Retirement Plan (the Plan), a defined contribution plan, for all employees with more than one year of service. The Plan allows for contributions up to the maximum amount allowable by law. Employer matching contributions are not required, but can be made at the election of the Center. Participants are fully and immediately vested in both employee and Center contributions as well as earnings and losses thereon. The Center made no contributions to the Plan for the years ended December 31, 2016 or 2015.

Note 9. Major Grantors

As of December 31, 2016, one grantor accounted for 93% of the total grants and contributions receivable balance. As of December 31, 2015 two grantors accounted for 89% of the grants and contributions receivable balance.

During the year ended December 31, 2016, two grantors accounted for 49% of total grant and contribution revenue. During the year ended December 31, 2015, two grantors accounted for 35% of total grant and contribution revenue.

Note 10. Commitments

As of December 31, 2016, the Center leased office space and equipment under the terms of noncancelable operating leases. The Center entered into a lease for office space, which commenced in September 2012 and will continue for a period of ten years and three months at an initial base rent of \$17,498 per month. Annual increases under the lease are two and one half percent each year, except for the sixth year, when the increase will be two dollars per square foot. The lease contains certain incentives in the form of a build-out allowance and an abatement of rent for the first ninety-nine days of the lease term. The scheduled future minimum lease payments required under operating leases that have initial or remaining terms in excess of one year are as follows:

Years Ending <u>December 31,</u>	
2017	\$ 239,408
2018	245,473
2019	255,542
2020	261,803
2021	265,662
Thereafter	<u>270,039</u>
	<u>\$ 1,537,927</u>

In accordance with accounting principles generally accepted in the United States of America, the Center is recognizing the total cost of its office space lease ratably over the lease period. The cumulative difference between rent paid and that expensed is reflected as deferred rent.

Rent expense totaled \$255,317 and \$255,808 for the years ended December 31, 2016 and 2015, respectively.

ISLAND PRESS – CENTER FOR RESOURCE ECONOMICS

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

Note 11. Presentation of Prior Year Financial Statements

Certain amounts and descriptions in the prior year financial statements have been modified for comparative purposes to conform with the presentation of the current year financial statements.

Note 12. Subsequent Events

The Center has evaluated events through May 10, 2017, the date the financial statements were available to be issued, and determined that there were no events occurring subsequent to December 31, 2016 that would have a material impact on the Center's results of operations or financial position.